

## **Company Profile teleto e.K.**

### ***teleto - What is it?***

**teleto** is an independent management consultancy for services in the information and telecommunications technology (ITK).

**teleto** operates as consultancy service provider since 2002 together with established companies.

### ***Which services can you expect?***

**teleto** offers integrated consultation in accordance with your professional demands in the light of cost, resources and process optimization as well as quality.

- voice services (cost optimization, accounting revision, service telephone numbers, TK-installations, Voice over IP)
- data services (cost optimization, internet access, point-to-point connections, network connections at national and international locations (VPNs), co-location)
- cloud computing: all-ip, managed application services, managed Workspace, business continuity, security service, managed e-mail, managed pc backup.

### ***Why would you benefit from our services?***

It is a priority for us to optimize your ITK business. Here, **teleto** acts from a neutral position with regard to ITK providers and can effectively pursue your needs. We create optimal solutions for your business that suit your demands. Because of our market overview and expertise gathered over years, we gladly use our experience and apply our insights to your business needs. Years of relations with providers enable us to achieve faster and better results for our customers. For you this means: You will not need to engage with the complex and partly confusing matters of the ITK market by yourself. Instead, you will be able to focus on your core business.

### ***How you would benefit from us!***

- independent consultation
- customer-oriented solutions
- proven know-how
- market transparency
- excellent contacts with telecommunications providers
- continuing guidance and time-saving

### ***This is our offer to you!***

Your first step will be to give us authority to draw up a cost analysis with regard to your communications infrastructure. We will then collect the respective offers from the particular providers. After a thorough analysis and evaluation, we will jointly discuss which possible solution would suit your business most. We will subsequently provide assistance when implementing the solution and will continue to advise you on all matters in ITK.

**YOUR BUSINESS' APPRECIATION IN VALUE IS OF GREAT INTEREST TO US. NEW TECHNOLOGIES WILL IN FUTURE DETERMINE YOUR BUSINESS COMMUNICATIONS. WE WILL GLADLY ASSIST YOU ON THOSE PROJECTS.**